

SECU



ANGE COMMISSION

Washington, D.C. 20549



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## **ANNUAL AUDITED REPORT FORM X-17A-5 PART III**

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| (City) (State)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TO GREGORY H. HASTINGS   | 98112<br>(Zip Code)<br>THIS REPC | PRC<br>MA<br>TH<br>ORT FI<br>6) 329-42 |                     |
|--|----------------------------------|--|---------------------|
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  432 16TH AVE E  SEATTLE  (City)  (State)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TO GREGORY H. HASTINGS  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  | 98112<br>(Zip Code)<br>THIS REPC | MA<br>TH<br>ORT FI<br>6) 329-42        | CESSE<br>R 2 U 2008 |
| SEATTLE  (City)  (State)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TELEPHONE NUMBER OF PERSON TO TELE | (Zip Code)<br>FHIS REPC<br>(20)  | PRC<br>MA<br>TH<br>ORT FI<br>6) 329-42 | ) (                 |
| SEATTLE WA  (City) (State)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TELEPHONE MARKET OF PERSON TO TELEPHONE MARKET OF TELEPH | (Zip Code)<br>FHIS REPC<br>(20)  | ORT FI<br>6) 329-424                   | HOMSON              |
| (City) (State)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TO GREGORY H. HASTINGS  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   | (Zip Code)<br>FHIS REPC<br>(20)  | ORT FI<br>6) 329-424                   | HOMSON              |
| NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO TO GREGORY H. HASTINGS  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   | THIS REPO                        | ORT <b>FI</b><br>6) 329-424            | NANCIAL<br>10MSUM   |
| B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   | (20                              | 6) 329-42                              | MAINORA             |
| B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   |                                  |  |                     |
| B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   | TAICA COGE                       | - Telephone                            |                     |
| INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   | (                                | 10,000                                 |                     |
| (Name – if individual, state last, first, middle name)   |                                  | 221                                    |                     |
| 601 UNION ST, STE 2300 SEATTLE   | WA                               | SEC 9810                               | 01                  |
| (Address) (City)  CHECK ONE:   | (State) <b>iViai) i</b><br>S     | SEC (Zip C<br>Processing<br>ection     | lođe)               |
| Certified Public Accountant  | MAR                              | 04 2008                                |                     |
| Public Accountant  | (                                | U4 40 <b>00</b>                        |                     |
| Accountant not resident in United States or any of its possessions.  | Washir                           | igton, DC                              |                     |
| FOR OFFICIAL USE ONLY  | đ                                | 01                                     |                     |
|  |                                  |  |                     |

Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied an as the basis for the exemption. See Section 240.17 a-5(e)(2)

SEC 1410 (06.02)

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| I, GREGORY H. HASTINGS , swear (or affirm) that, to the best of my knowledge and belief  |
|--|
| the accompanying financial statement and supporting schedules pertaining to the firm of  |
| GH HASTINGS ASSOCIATES, LLC as of DECEMBER 31, 2007 , are tru  |
| and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer of  |
| director has any proprietary interest in any account classified solely as that of a customer, except as follows:   |
|  |
|  |
| - WAR FACTOR   |
| LINAL SIGN EXPLOSE TO A SIGN E |
|  |
| NOTARY PUBLIC Signature  |
| Signature Signature  |
| 77 01/20120  |
| MANAGING MEMBER  |
| Title  |
| En page  |
| Notary Public  |
| This report ** contains (check all applicable boxes):  |
| (a) Facing Page.   |
| (b) Statement of Financial Condition.  |
| (c) Statement of Income (Loss).  |
| (d) Statement of Changes in Financial Condition. (CASH FLOWS)  |
| <ul> <li>(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.</li> <li>(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (NOT APPLICABLE)</li> </ul>   |
| (g) Computation of Net Capital.  |
| (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (NOT APPLICABLE)  |
| (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (NOT APPLICABLE)   |
| (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the  |
| Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.*   |
| (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. (NOT APPLICABLE)  |
| (I) An Oath or Affirmation.  |
| (i) All Oath of Athenhation.  (m) A copy of the SIPC Supplemental Report. (NOT APPLICABLE)   |
| (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous   |
| audit. (NOT APPLICABLE)  |
| ** For conditions of confidential treatment of certain portions of this filing, see section 240.17 a-5(e)(3).  |
|  |

- X (O) INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3.
- \* RESERVE REQUIREMENT IS NOT APPLICABLE

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**DECEMBER 31, 2007** 

SEC Mall Processing Section

MAR 04 2008

Washington, DC 101

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#### PETERSON SULLIVAN PLLC

CERTIFIED PUBLIC ACCOUNTANTS

601 UNION STREET, SUITE 2300 SEATTLE, WASHINGTON 98101

## INDEPENDENT AUDITORS' REPORT

To the Member gh Hastings Associates, LLC Seattle, Washington

We have audited the accompanying statement of financial condition of gh Hastings Associates, LLC as of December 31, 2007, and the related statements of income, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of gh Hastings Associates, LLC as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information included in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Peterson Salli PLLC

February 27, 2008

## STATEMENT OF FINANCIAL CONDITION December 31, 2007

## **ASSETS**

| Cash : Equipment, at cost, net of accumulated | \$      | 21,835 |
|---|---------|--------|
| depreciation of \$5,922                       |         | 8,167  |
|   | \$      | 30,002 |
|   |         |        |
| LIABILITIES AND MEMBER'S EQUITY               |         |        |
| Liabilities Accounts payable                  | \$      | 9,877  |
| Members' equity                               |         | 20,125 |
|   | ·<br>\$ | 30,002 |

## STATEMENT OF INCOME

For the Year Ended December 31, 2007

| Revenues                 |              |
|--------------------------|--------------|
| Consulting fee income    | \$<br>92,070 |
| Local tax refund         | 6,478        |
| Other income             | 35,000       |
| i                        |              |
|                          | 133,548      |
| Expenses                 |              |
| Travel and entertainment | 38,520       |
| Accomodations            | 28,603       |
| Professional fees        | 14,502       |
| Telephone                | 14,479       |
| Depreciation             | 5,427        |
| Health insurance         | 4,977        |
| Computer expense         | 3,827        |
| Local taxes              | 3,297        |
| Office expense           | 2,482        |
| Dues and subscriptions   | 1,075        |
| Training                 | 450          |
| Other                    | 414          |
| Insúrance                | 384          |
| Bank fees                | 206          |
| Regulatory fees          | <br>131      |
|                          | 118,774      |
| Net income               | \$<br>14,774 |

## STATEMENT OF CHANGES IN MEMBER'S EQUITY

For the Year Ended December 31, 2007

| Balance, December 31, 2006   | \$<br>27,067 |
|------------------------------|--------------|
| Member capital contributions | 55,000       |
| Distributions to member      | (76,716)     |
| Net income                   | <br>14,774   |
| Balance, December 31, 2007   | \$<br>20,125 |

## STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2007

| Cash Flows from Operating Activities                  |              |
|---|--------------|
| Net income  | \$<br>14,774 |
| Adjustments to reconcile net income to net cash flows |              |
| from operating activities                             |              |
| Depreciation  | 5,427        |
| Change in operating assets and liabilities            |              |
| Prepaid expenses                                      | 2,114        |
| Accounts payable                                      | <br>5,572    |
| Net cash flows from operating activities              | 27,887       |
| Cash Flows from Investing Activity                    |              |
| Purchase of equipment                                 | (459)        |
| Cash Flows from Financing Activities                  |              |
| Member capital contributions                          | 55,000       |
| Distributions to member                               | (76,716)     |
| Net cash flows from financing activities              | <br>(21,716) |
| Increase in cash                                      | 5,712        |
| Cash, beginning of year                               | 16,123       |
| Cash, end of year                                     | \$<br>21,835 |

#### NOTES TO FINANCIAL STATEMENTS

#### Note 1. Organization and Significant Accounting Policies

#### **Organization**

gh Hastings Associates, LLC ("the Company") became a securities broker and dealer as approved by the Securities and Exchange Commission ("SEC") Financial Industry Regulatory Authority, Inc. ("FINRA") in April 2006.

The Company is a limited liability company (or "LLC"), and as an LLC, any liability to the owners are generally limited to amounts invested into it.

The Company's services include raising capital for customers through the private placement process by placing securities with accredited investors and providing fee-based financial structuring and consulting. All consulting fee income was earned from one company in 2007.

The Company uses facilities and some equipment provided by its owner (without charge). Any charges that could be allocated to the Company are not material.

## Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses during the reporting period. Actual results could differ from the estimates that were used.

#### Cash

Cash includes cash in bank checking accounts. The Company occasionally has deposits in excess of federally insured limits.

## **Equipment**

Depreciation of equipment is recognized on the straight-line basis over the estimated lives of the assets.

#### Revenue Recognition

Revenue is generally recognized when received as the Company does not have formal contracts with customers. Payments for services are generally negotiated and may not be controlled by the Company.

## **Income Taxes**

The Company has a single member and is a disregarded entity for tax purposes. Items of income, loss, deduction, and credit are passed through to its member-owner in computing its tax liability.

#### Note 2. Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1). Accordingly, the Company is required to maintain a minimum level of net capital (as defined) of \$5,000. At December 31, 2007, the Company had computed net capital of \$11,958, which was in excess of the required net capital level by \$6,958. In addition, the Company is not allowed to have a ratio of aggregate indebtedness to net capital (as defined) in excess of 15 to 1. At December 31, 2007, the Company's ratio of aggregate indebtedness to net capital was 0.49 to 1.

# $S\ U\ P\ P\ L\ E\ M\ E\ N\ T\ A\ R\ Y\quad I\ N\ F\ O\ R\ M\ A\ T\ I\ O\ N$

## SCHEDULE I COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 December 31, 2007

#### **COMPUTATION OF NET CAPITAL**

| Member's equity           | \$<br>20,125 |
|---------------------------|--------------|
| Deductions Equipment, net | (8,167)      |
| Net capital               | 11,958       |
| Minimum net capital       | 5,000        |
| Excess net capital        | \$<br>6,958  |

## COMPUTATION OF AGGREGATE INDEBTEDNESS

| Accounts payable | \$<br>9,877 |
|------------------|-------------|
|                  |             |

## COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

| Minimum net capital required (6 2/3% of total aggregate indebtedness or \$5,000, whichever is greater) | \$<br>5,000     |
|--|-----------------|
| Percentage of aggregate indebtedness to net capital Ratio of aggregate indebtedness to net capital     | 49%<br>.49 to 1 |

gh Hastings Associates, LLC is exempt from the computation of reserve requirements pursuant to Rule 15c3-3 under paragraph K(2)(i).

# SCHEDULE II RECONCILIATION BETWEEN THE COMPUTATION OF NET CAPITAL PER THE BROKER'S UNAUDITED FOCUS REPORT, PART IIA, AND THE AUDITED COMPUTATION OF NET CAPITAL

December 31, 2007

| Net capital per the broker's unaudited Focus Report, Part IIA | \$<br>12,961 |
|---|--------------|
| Adjustment per audit  |              |
| Increase in accounts payable                                  | <br>(1,003)  |
| Net capital as audited  | \$<br>11,958 |



#### PETERSON SULLIVAN PLLC

CERTIFIED PUBLIC ACCOUNTANTS

601 UNION STREET, SUITE 2300 SEATTLE, WASHINGTON 98101

## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

To the Member gh Hastings Associates, LLC Seattle, Washington

In planning and performing our audit of the financial statements of gh Hastings Associates, LLC ("the Company"), as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguard securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, comparisons, and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Security Exchange Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the Security Exchange Commission's objectives.

This report is intended solely for the use of management, members, the Security and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

February 27, 2008

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